

- 1.4 Is your firm certified as:
- Minority Business Enterprise (MBE)? Yes No
- Woman Owned Business Enterprise (WBE)? Yes No
- Disadvantaged Business Enterprise (DBE)? Yes No
- Hub-Zone Small Business (HZSB)? Yes No

Forward a copy of your certification with this form, if applicable.

- 1.5 Labor Relations:
- Union Non Union Merit Shop Mixed

- 1.6 Number of Employees:
- Administrative, Project Management, and General Office _____
- Field Superintendents and Foremen _____
- Field Craft _____

2.0 Capabilities

2.1 Business Volume

2.1.a Indicate your annual dollar volume for the past three years (most recent year first):

20____ \$ _____

20____ \$ _____

20____ \$ _____

2.1.b Indicate the dollar volume of the largest project you have completed for each of the past three years (most recent year first):

Project Name / Owner

20____ \$ _____ _____

20____ \$ _____ _____

20____ \$ _____ _____

2.1.c Indicate the dollar volume of work for which you presently have contracts, but have not started or completed to date:

\$ _____

2.2 Contract

2.2.a Has your firm ever failed to complete a contract? Yes No

2.2.b Has your firm ever been in a lawsuit regarding project performance, payments, or schedule? Yes No

2.2.c Within the last five years, has any officer or principal of your firm been an officer or principal of another organization when it failed to complete a construction contract? Yes No

2.3 Bonding

Name of Bonding Company _____

2.3.a Total Bonding Capacity \$ _____

2.3.b Single Project Capacity \$ _____

3.0 Safety

3.1 From your last year's OSHA 300 log provide the following: List current year to date as of _____:

Days away from work _____

Days of restricted work activity _____

Injuries without lost work days _____

3.2 Does your firm have a safety training program for new hires? Yes No

4.0 Financial

4.1 List bank references: (if more than one bank attach additional sheet)

Name of Bank _____

Address _____

5.0 References

5.1 List three Owner, Construction Manager, or General Contractor references for which you have performed work in the last two years.

5.1.a Company Name _____

Address _____

Contact _____

Email _____

Telephone _____ Fax _____

Project Name(s) _____

5.1.b Company Name _____
Address _____

Contact _____
Email _____
Telephone _____ Fax _____
Project Name(s) _____

5.1.c Company Name _____
Address _____

Contact _____
Email _____
Telephone _____ Fax _____
Project Name(s) _____

5.2 List three Supplier / Vendor contacts from whom you regularly buy materials and equipment as trade references.

5.2.a Company Name _____
Address _____

Contact _____
Email _____
Telephone _____ Fax _____

5.2.b Company Name _____
Address _____

Contact _____
Email _____
Telephone _____ Fax _____

5.2.c Company Name _____
Address _____

Contact _____
Email _____
Telephone _____ Fax _____

6.0 Insurance

6.1 Insurance Company _____

6.2 Broker / Agent Company _____

6.3 Agent Contact _____ Telephone _____

An insurance certificate must be provided to Willow Construction, LLC for liability coverage and worker's comp coverage. Willow Construction, LLC and the project owner must be listed as additional insured.

Willow Construction, LLC
P. O. Box 521
Easton, Maryland 21601

Please note that some projects may require additional insurance limits.

Please check the trades that your company currently performs:

<input type="checkbox"/>	01010	Clean-Up	<input type="checkbox"/>	04000	Masonry
<input type="checkbox"/>	01027	Temporary Facilities	<input type="checkbox"/>	04090	Masonry Accessories
<input type="checkbox"/>	01050	Tools & Equipment	<input type="checkbox"/>	04410	Stone Materials
<input type="checkbox"/>	01071	Safety Equipment	<input type="checkbox"/>	04500	Refractories
<input type="checkbox"/>	01072	Office Supplies & Equipment	<input type="checkbox"/>	04900	Restoration & Cleaning
<input type="checkbox"/>	01075	Fuel Delivery			
<input type="checkbox"/>	01080	Trash Removal	<input type="checkbox"/>	05120	Structural Steel
<input type="checkbox"/>	01085	Photography	<input type="checkbox"/>	05300	Metal Decking
<input type="checkbox"/>	01090	CPM Schedule	<input type="checkbox"/>	05500	Metal Fabrications
<input type="checkbox"/>	01092	Testing and Inspection	<input type="checkbox"/>	05560	Castings
<input type="checkbox"/>	01097	Survey Services	<input type="checkbox"/>	05700	Ornamental Metals
<input type="checkbox"/>	01200	Professional Services			
<input type="checkbox"/>	01310	Security	<input type="checkbox"/>	06100	Rough Carpentry
<input type="checkbox"/>	01330	Welding	<input type="checkbox"/>	06110	Wood Framing
<input type="checkbox"/>	01710	Hauling & Trucking	<input type="checkbox"/>	06130	Heavy Timber Construction
<input type="checkbox"/>	01930	Material Supplier	<input type="checkbox"/>	06220	Millwork
			<input type="checkbox"/>	06420	Paneling
<input type="checkbox"/>	02110	Asbestos Removal			
<input type="checkbox"/>	02210	Subsurface Exploration	<input type="checkbox"/>	07100	Waterproofing & Dampproofing
<input type="checkbox"/>	02220	Demolition	<input type="checkbox"/>	07210	Building Insulation
<input type="checkbox"/>	02230	Site Clearing	<input type="checkbox"/>	07240	EIFS
<input type="checkbox"/>	02240	Dewatering	<input type="checkbox"/>	07300	Shingles, Tiles & Roof Coverings
<input type="checkbox"/>	02250	Piling, Sheeting & Shoring	<input type="checkbox"/>	07410	Metal Roof & Wall Panels
<input type="checkbox"/>	02300	Earthwork	<input type="checkbox"/>	07510	Build Up Bituminous Roofing
<input type="checkbox"/>	02360	Pest Control	<input type="checkbox"/>	07570	Foam Roofing
<input type="checkbox"/>	02400	Tunneling	<input type="checkbox"/>	07600	Flashing & Sheet Metal
<input type="checkbox"/>	02475	Caissions	<input type="checkbox"/>	07700	Roof Specialties & Accessories
<input type="checkbox"/>	02500	Site Utilities	<input type="checkbox"/>	07810	Applied Fireproofing
<input type="checkbox"/>	02760	Paving Specialties			
<input type="checkbox"/>	02770	Curbs & Gutters/Site Concrete	<input type="checkbox"/>	08100	Metal Doors & Frames
<input type="checkbox"/>	02800	Site Improvements	<input type="checkbox"/>	08160	Sliding Doors
<input type="checkbox"/>	02820	Fences and Gates	<input type="checkbox"/>	08210	Wood Doors
<input type="checkbox"/>	02840	Road & Parking Appurtenances	<input type="checkbox"/>	08220	Plastic Doors
<input type="checkbox"/>	02900	Landscaping	<input type="checkbox"/>	08360	Overhead Doors
<input type="checkbox"/>	02920	Lawns and Grass	<input type="checkbox"/>	08510	Steel Windows
<input type="checkbox"/>	02991	Maintenance of Traffic	<input type="checkbox"/>	08520	Aluminum Windows
<input type="checkbox"/>	02992	Marine Work	<input type="checkbox"/>	08600	Skylights
<input type="checkbox"/>	02993	Railroad Work	<input type="checkbox"/>	08700	Hardware
			<input type="checkbox"/>	08810	Glass
<input type="checkbox"/>	03100	Formwork	<input type="checkbox"/>	08900	Curtain Wall System
<input type="checkbox"/>	03150	Concrete Accessories			
<input type="checkbox"/>	03200	Concrete Reinforcing	<input type="checkbox"/>	09220	Plaster & Stucco
<input type="checkbox"/>	03250	Post Tensioning	<input type="checkbox"/>	09250	Gypsum Board
<input type="checkbox"/>	03300	Concrete Slabs	<input type="checkbox"/>	09300	Tile
<input type="checkbox"/>	03310	Structural Concrete	<input type="checkbox"/>	09620	Specialty Floors
<input type="checkbox"/>	03350	Concrete Finishing	<input type="checkbox"/>	09640	Wood Floors
<input type="checkbox"/>	03370	Specially Finished Concrete	<input type="checkbox"/>	09650	Resilient Flooring
<input type="checkbox"/>	03410	Precast Structural Concrete	<input type="checkbox"/>	09680	Carpet
<input type="checkbox"/>	03450	Precast Architectural Concrete	<input type="checkbox"/>	09800	Acoustical Treatments
<input type="checkbox"/>	03470	Tilt Up Concrete	<input type="checkbox"/>	09900	Painting and Coatings
<input type="checkbox"/>	03500	Cementitious Decks			
<input type="checkbox"/>	03510	Roof Decks	<input type="checkbox"/>	10160	Toilet Compartments
<input type="checkbox"/>	03600	Grout	<input type="checkbox"/>	10350	Flagpoles
<input type="checkbox"/>	03931	Concrete Sawcut/Core/Joint Supply	<input type="checkbox"/>	10400	Identification Devices

Trades (Continued)

- _____ 10500 Lockers
- _____ 10600 Partitions
- _____ 10720 Louvers
- _____ 10800 Miscellaneous Specialties
- _____ 10810 Toilet Accessories
- _____ 10880 Scales

- _____ 11030 Teller Equipment
- _____ 11060 Theater & Stage Equipment
- _____ 11070 Musical Equipment
- _____ 11130 Audio Visual Equipment
- _____ 11150 Parking Equipment
- _____ 11160 Loading Dock Equipment
- _____ 11170 Solid Waste Handling Equipment
- _____ 11190 Prison & Jail Equipment
- _____ 11200 Water Supply Equipment
- _____ 11300 Fluid Waste Disposal Equipment
- _____ 11400 Food Service Equipment
- _____ 11405 Food Storage Equipment
- _____ 11450 Residential Equipment
- _____ 11470 Dark Room Equipment
- _____ 11480 Athletic Equipment
- _____ 11600 Laboratory Equipment
- _____ 11700 Medical Equipment
- _____ 11901 Miscellaneous Equipment
- _____ 11902 Service Station Equipment
- _____ 11903 Education Equipment

- _____ 12400 Furnishings & Accessories
- _____ 12480 Rugs & Mats
- _____ 12490 Window Treatments
- _____ 12520 Seating

- _____ 13120 Prefabricated Structures
- _____ 13200 Storage Tanks
- _____ 13750 Special Chimney Construction
- _____ 13980 Miscellaneous Special Construction
- _____ 13981 Computer Floors

- _____ 14100 Dumbwaiters
- _____ 14200 Elevators
- _____ 14550 Conveyors
- _____ 14600 Hoists & Cranes

- _____ 15000 Mechanical
- _____ 15080 Mechanical Insulation
- _____ 15300 Fire Protection
- _____ 15400 Plumbing Fixtures & Equipment
- _____ 15600 Refrigeration Equipment
- _____ 15700 HVAC Equipment
- _____ 15810 Ductwork
- _____ 15935 Mechanical System Controls
- _____ 15950 Testing & Balancing

- _____ 16000 Electrical
- _____ 16001 Electrical Equipment Supplier
- _____ 16500 Lighting
- _____ 16900 Electrical Special Systems

_____ Other: _____

